

# ENJOYING YOUR DAILY COMMUTE ...A PLUS!

Novated leasing could  
save you thousands on  
your car.



There are many different ways to get a car – people often think about a car loan, borrowing against their mortgage, or paying cash. Another way is a novated lease.

**A FleetPlus novated lease is actually one of the most cost-effective and easiest ways to get a new or used car.**

## If you're not leasing your car, you're missing out.



### Save thousands in upfront GST\*.

You could save thousands in GST on the new car's purchase price.



### Thousands in extra savings.

Our customers save an average of 15–20% every time their car goes in for a service or needs maintenance, such as new tyres. You'll also pay no GST on some of these costs!

PLUS, you can take advantage of our huge buying power to get a great price on your next car, saving you even more!



### Your car. Your choice.

You have the freedom to choose the make, model, colour and accessories for your new car. You can also lease a used car, or with a 'sale and leaseback' you can even lease your current car.



### Ease and convenience.

You choose a lease term, 1 to 5 years, depending on what's right for you and your budget. Your finance and running costs are deducted from your salary as one easy payment on payday.

## Stop dreaming. Make it happen.

Simply contact us for more information or an obligation-free quote.

If you're keen to progress, we'll do the dealer-haggling for a great price, step you through the online application and finance process on 'Novated' (our dedicated platform) and coordinate with your employer.

We can help make that dream a hassle-free reality.

Find out more

[fleetplus.com.au](https://fleetplus.com.au)

or

Talk to us today

1300 353 381



## It's all about you. Personalised. Convenient. Hassle-free.

You don't need to use your car for work, drive a crazy number of kilometres, or earn a huge salary to take advantage of a novated lease. We focus on you, what you want and what suits you!

### YOUR WAY.

You can simply run the kids to school or take a weekend drive. We'll help you set a budget to cover your running costs, based on the way you use your car. And, if your driving patterns change, you can change your budget to match.

### YOUR CHOICE.

We have a national network of dealers and service providers offering great pricing and discounted rates which you can take advantage of. You also have the freedom to use your own preferred providers – whatever is right and convenient for you.

### YOUR TIME.

You can choose a lease which meets your needs from 1 to 5 years. You also have options at the end of the lease too – we can help you get into a new car with a new lease (and help you sell your old car), extend the lease on your current car, or pay out the residual and keep your car.

### YOUR CIRCUMSTANCES.

Most working Australians who get paid a salary are eligible for novated leasing. We'll work with you to set up a lease which meets your needs and also coordinate with your employer to make setting up your lease hassle-free.

### YOUR SAVINGS.

We'll work with you to find a vehicle and tailor a fully maintained package to suit your budget and driving needs – regardless of your salary. Here are some typical savings (compared to a car loan), if you leased a Mazda 3 for three years:

Annual salary	\$70,000	\$125,000	\$185,000
Your monthly take home pay	\$4,705.25	\$7,601.08	\$10,615.25
Impact on take home pay	\$980.85	\$948.74	\$924.95
New monthly take home pay	\$3,724.40	\$6,652.34	\$9,690.30
<b>Total potential benefit over 3 years with a novated lease compared to a car loan*</b>	<b>\$9,984.15</b>	<b>\$11,139.15</b>	<b>\$11,997.15</b>

DISCLAIMER: Information was current at time of publishing and is subject to change. \*GST saving up to \$5,521.18 (as per ATO guidelines, current at 01.07.2021). #The savings figures are based on income tax and GST savings over a three year (36 month) lease term when compared with an equivalent car loan and are based on the following criteria and assumptions: 1) Gross Salary of \$70,000, \$125,000 and \$185,000 respectively; 2) Vehicle purchased in NSW; 3) Mazda3 MY21 2.0 Touring Safety Auto with recommended retail price \$27,019.00; 4) Travelling 25,000km p.a.; 5) calculated using the Employee Contribution Method (ECM); 6) \$13,488.30 residual value owing at lease end; 7) Payments made monthly in arrears over 36 months. All figures quoted include budgets for finance, fuel, servicing, tyres, maintenance, Allianz comprehensive motor insurance, and re-registration over the period of the lease. Impact on take home pay has been determined by comparing the post-tax position of including a car through a novated lease vehicle package with no leased vehicle. Savings figures are based on Eclix Group negotiated buying power discount. This information is general in nature and does not constitute financial or tax advice and does not take into account specific financial circumstances, situations or needs. Independent financial and tax advice should be sought. All applications for credit are subject to credit approval criteria. Terms and conditions, fees and charges apply.

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