

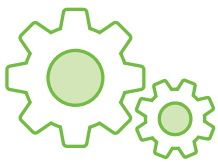
Leasing Options For Small Business

A bespoke FleetPlus lease could be a convenient way to get the fleet of vehicles your business needs now, without tying up your vital working capital. Plus we can lease most vehicle types from passenger cars, to utes, vans, trucks and even forklifts.



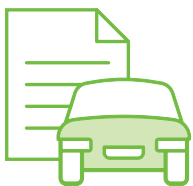
Benefits

- One convenient and fixed monthly repayment
- Bundle in maintenance, tyres and insurance
- Sale and lease-back could be available if you already own your fleet
- Flexible end of lease options
- Access fleet discounts for new vehicles
- The flexibility to pay your vehicles off over time
- Straightforward credit process
- Easy administration and reporting



How it Works

- Source your new fleet vehicles, using our national buying power and fleet discounts
- Assistance with vehicle specifications and fitout
- Facilitate the credit process and prepare the lease paperwork
- Administer and manage fleet during the lease
- Provide on-road support for drivers
- Advise on end of lease options
- Dispose of vehicles no longer needed and source new vehicles
- Advise you on the benefits of offering a Novated Lease to employees (AU Only)



Lease Types

FleetPlus offers potentially scalable and cost-effective options which can be customised to your business requirements. Choose the convenience of a non-maintained or fully maintained lease with all vehicle running costs - including fuel, maintenance, registration, insurance and tyres - included in one monthly payment.

Operating Lease

An Operating Lease offers a fixed monthly repayment which covers the leasing of your vehicles. You could claim the full lease expense and running costs as a tax deduction. End of lease options include - extending the lease, upgrading to a new vehicle, returning the vehicle to FleetPlus or offering to purchase the vehicle.

Finance Lease

With a FleetPlus Finance Lease you make tax-deductible, fixed monthly repayments and pay a set residual amount to own the vehicle at the end of the lease. Other end of lease options include extending the lease or paying the residual amount and handing back or upgrading the vehicle.

Small Business, Big Winners

All FleetPlus Lease customers also benefit from national fleet discounts on new vehicles and great prices on used vehicles, simple monthly repayments, discounted fuel and maintenance, 24/7 Roadside Assistance, discounted aftermarket products, competitive Insurance products and the experience of the Dedicated Customer Relationship Team at FleetPlus.

Frequently Asked Questions

Is there a minimum number of vehicles I need to lease to make it worthwhile?

No. From our vehicle purchasing power, to complementary roadside assistance and fuel card discounts – the savings are realised straightaway with a FleetPlus lease no matter how many vehicles are in your fleet.

Will leasing vehicles create more paperwork and reporting?

FleetPlus can help make the entire process as straightforward and streamlined as possible. From the simple and fast credit process, to your maintenance records your dedicated relationship manager will provide assistance with comprehensive reporting.

How long are lease terms?

Most leases are structured for a minimum of two years, up to a maximum of five years. FleetPlus will help you to determine the most cost-effective lease terms according to the type of vehicle you are leasing.

How do I offer salary packaging to my employees? (AU Only)

FleetPlus can do all of the paperwork to help you offer Salary Packaging to employees. The arrangement allows employees to pay for a novated motor vehicle lease from pre-tax income.

Do I own the vehicle at the end?

It depends on the type of lease you take out. With a Finance Lease you build up equity in the vehicle and pay a predetermined residual amount at the end of the lease. With an Operating Lease you do not build equity in the vehicle and you have the freedom to simply hand it back to FleetPlus. If you decide you do want to own the vehicle, we **can discuss** it with you to negotiate an agreed payout figure.

How to Apply

FleetPlus offer a fast, easy credit application process and we can guide you every step of the way.

Ready to get started? Speak with our
Small Business Leasing specialists today on 1300 353 381

Important Information: Information in this SMART GUIDE is current as at 27 June 2016 and is subject to change. FleetPlus makes every effort to ensure all information provided in this Smart Guide is correct, however it does not warrant the accuracy of that information. The information is general in nature and does not constitute financial or tax advice. Independent financial and/or tax advice should be sought. All applications are subject to credit approval criteria. Terms and conditions, fees and charges apply. Australian Entity: FleetPlus Pty Ltd ABN 59 099 217 320 and New Zealand Entity: FleetPlus Limited (NZ) Company Number 1822105.

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